



# YOUR ADVANTAGE

**AUTO ADVANTAGE HAS HELPED THOUSANDS OF PEOPLE BUY CARS FOR BUSINESS AND PERSONAL USE SINCE 2001.**

# BUYING A CAR?

**AUTO ADVANTAGE WILL SAVE YOU TIME MONEY AND STRESS.**

- Money saving** We find the best new and used cars at the best price.
- Time saving** We handle the whole process from selection to delivery on all makes and models.
- Free** A nominal fee is paid to us by the dealer who 'wins' your sale.
- Independent** Auto Advantage provides advice on vehicle selection, resale value, pricing and servicing.
- Personalised** Your own personal Motor Vehicle Consultant will manage everything for you.
- Experienced** Auto Advantage was established in 2001 and has a team of people with extensive experience in the motor vehicle industry.
- Loved** We have thousands of satisfied customers around Australia.

# MEET THE TEAM



Managing Director, Kyle Loades, established Auto Advantage in 2001 after working in the sales and fleet management sector and in 2003 Director, Simon Duwner, joined adding an additional area of expertise in motor vehicle and sales.

Today they work with a team of experienced and knowledgeable motor vehicle consultants including Brendan Dooley and Steve Carter. They are supported by the administration team and work to help people all around Australia save time, money and stress when buying a car.

### A local motoring voice

Kyle Loades was elected as a Director of NRMA Motoring & Services in 2005 and represents members in the Hunter and Central Coast areas. As a Director he is keen to hear from members about their motoring issues and thoughts by contacting him at Auto Advantage.



## AUTO ADVANTAGE LOCATIONS

### Sydney

Level 26, 44 Market St,  
Sydney NSW 2000  
1300 653 119

### Central Coast

Suite 3, 11,  
Platinum 4 Ilya Avenue,  
Erina NSW 2250  
4365 7572

### Melbourne

Level 40, 140 William  
Street,  
Melbourne VIC 3000  
1300 653 119

### Brisbane

Level 24, AMP Place,  
10 Eagle Street,  
Brisbane QLD 4000  
1300 653 119

### Head Office

Unit 2 24 Portside  
Crescent Wickham NSW 2294  
Phone: 1300 653 119  
02 4961 5200



## GREEN SLIPS

Auto Advantage now offers its customers a great rate on Compulsory Third Party (CTP Green Slip) from NRMA insurance. Just call our Customer Service Officer, Christina Varga on 1300 653 119.

## FLEET ADVANTAGE

Auto Advantage provides fleet management services for business including prestige, passenger, rep and light commercial new and used motor vehicles.

We provide independent advice on industry trends, vehicle comparisons, OH&S, new models, residual values and service costs.

Additionally we assist in the procurement of fleets from 1 to 1000 vehicles through selection, pricing, ordering and delivery.

We also provide a motor vehicle trade disposal service.



A few of OAS's new vehicles



McDonald Jones Homes employees with their Commodores



Some of Bulbeck Group's fleet

# OUR CUSTOMERS



Toyota Coaster bus for Redhead SLSC



Ryan Hards with his new Corolla Ascent Sport



Diana Keatinge with her new Mitsubishi Lancer

## OPTIONS WORTH CONSIDERING

There is an overabundance of options in new cars. We have done some homework on all the options available and here are some that are worth considering:

- Electronic Stability Control
  - Curtain airbags
  - Reversing camera
  - Parking sensors
  - Full size spare wheel
  - Cruise control
  - Hands free telephone (Bluetooth)
  - Keyless entry
  - Tinted windows
  - Electronic rust proofing
- And some just because you can
- I Pod connectivity
  - Rear seat DVD player
  - In car navigation system
  - Leather seats and trim with seat warmers



## WHAT DOES THAT MEAN?

ABS	Antilock Braking System	Prevents the wheels from locking-up and skidding under heavy braking
AWD	All Wheel Drive	Permanent four wheel drive systems. Vehicle can distribute power to all wheels.
CRD	Common Rail Diesel	A single highly pressurized fuel line supplies diesel to all cylinders allowing for finer control over fuel use.
DAC	Downhill Assist Control	For off-road use that allows a gradual and more controlled decent using the vehicle's ABS and throttle control.
EBS	Electronic Brake Distribution	Controls and distributes appropriate brake pressure to all brakes dependant on load and braking force.
EFI	Electronic Fuel Injection	Replaces carburetors (as with older cars) and delivers fuel more efficiently, improving economy, emissions and drivability.
ESP	Electronic Stability Program	Helps in correcting vehicle instability during uncontrollable steer situations. Also known as VSA, DSC and ESC
GVW	Gross Vehicle Rate	The maximum recommended weight for a vehicle including the weight of the vehicle, passengers, load and fluids such as fuel.
TDI	Turbo Diesel Injection	Fitted to most new diesel cars to improve performance.
VIN	Vehicle Identification Number	A unique 17 digit number that identifies date of manufacture, manufacturing plant and standards.

## THINK GREEN

There is now a convenient way to find out what are the top green performers. The Australian Government's Green Vehicle Guide helps car buyers assess the options by rating new vehicles based on greenhouse and air pollution emissions. The rating is calculated using data provided by manufacturers from testing the vehicle against Australian standards. To find out more visit [www.greenvehicleguide.gov.au](http://www.greenvehicleguide.gov.au)

### Top 10 performers

1. Toyota Prius Hybrid ★★★★★
2. smart fortwo ★★★★★
3. Suzuki Alto ★★★★★
4. Fiat 500 ★★★★★
5. Volkswagen Polo ★★★★★
6. Honda Jazz ★★★★★
7. Toyota Yaris ★★★★★
8. Hyundai i20 ★★★★★
9. Toyota Camry Hybrid ★★★★★
10. Volkswagen Golf ★★★★★

## HOW SAFE IS YOUR CAR?

One of the most important considerations when buying a car is the level of safety features. The Australian New Car Assessment Program (ANCAP) gives car buyers independent information about how built-in features such as airbags, antilock braking systems (ABS), electronic stability (ESC) and seat belt pre-tensioners perform under impact. Visit [www.ancap.com.au](http://www.ancap.com.au) to learn more about ANCAP and how new car models test.

