

Lifeline for financial security



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IS life insurance something one really needs?

Winston Churchill said: "No person's debts should outlive them."

In other words, don't leave other people high and dry with your debts.

Most people think they don't need, or can't afford life insurance. Unfortunately, that won't help you provide for your family in the event of your death. Most families can't afford to be without life insurance.

We need to remember that life insurance isn't for the benefit of the person who is insured; it's for the insured's loved ones.

Your family needs the guarantee of a comfortable financial future in the event something should happen to you. A good life insurance policy can help meet that goal.

The primary purpose of a life insurance policy is to enable your family to continue their lifestyle when you're no longer around.



It is also designed to help meet specific needs the family will have in the future.

The proceeds of a life insurance policy could pay off your mortgage and provide your family with a debt-free home. An adequate life insurance policy could fund a quality education for your children. Final expenses can be paid from your life insurance proceeds, preventing the need for your spouse and/or children to have to deal with those costs at the worst possible time.

Having the right level of life insurance cover requires you to think about what debts you need to consider should be paid off and how much your family will need to meet their financial needs if you were to die. Your debts won't die with you.

While most Australians who work have some kind of life insurance included as part of their superannuation, in the event of their death, this level of cover is often inadequate to care for those left behind. Don't fall prey to the misconception of "it won't happen to me".

I have never met a widow or widower who has complained about receiving a life insurance payout after the death of their spouse. Life insurance is insurance for your family's peace of mind.

Their standard of living may well depend on the life insurance decisions that you make today.

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